

We are in a fight against toxic short-term thinking ...and we don't have much time



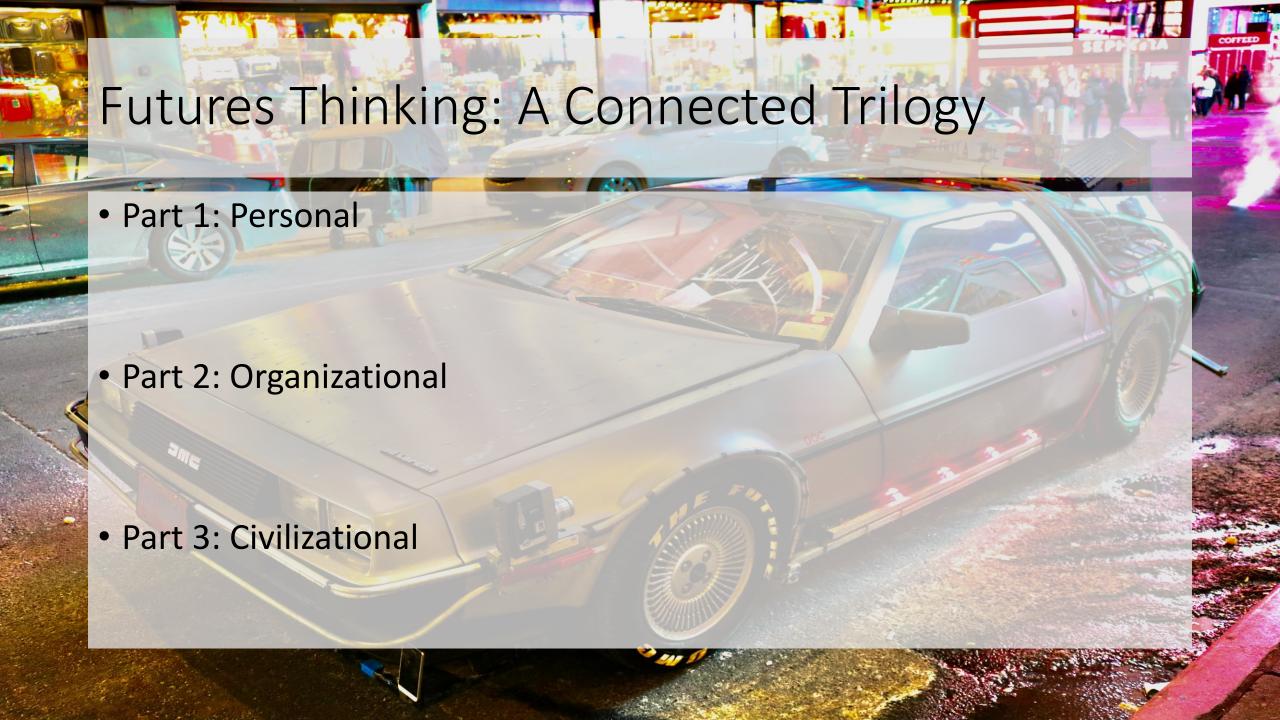


AI 'godfather' Geoffrey Hinton warns of dangers as he quits Google





Watch: AI 'godfather' Geoffrey Hinton tells the BBC of AI dangers as he quits Google

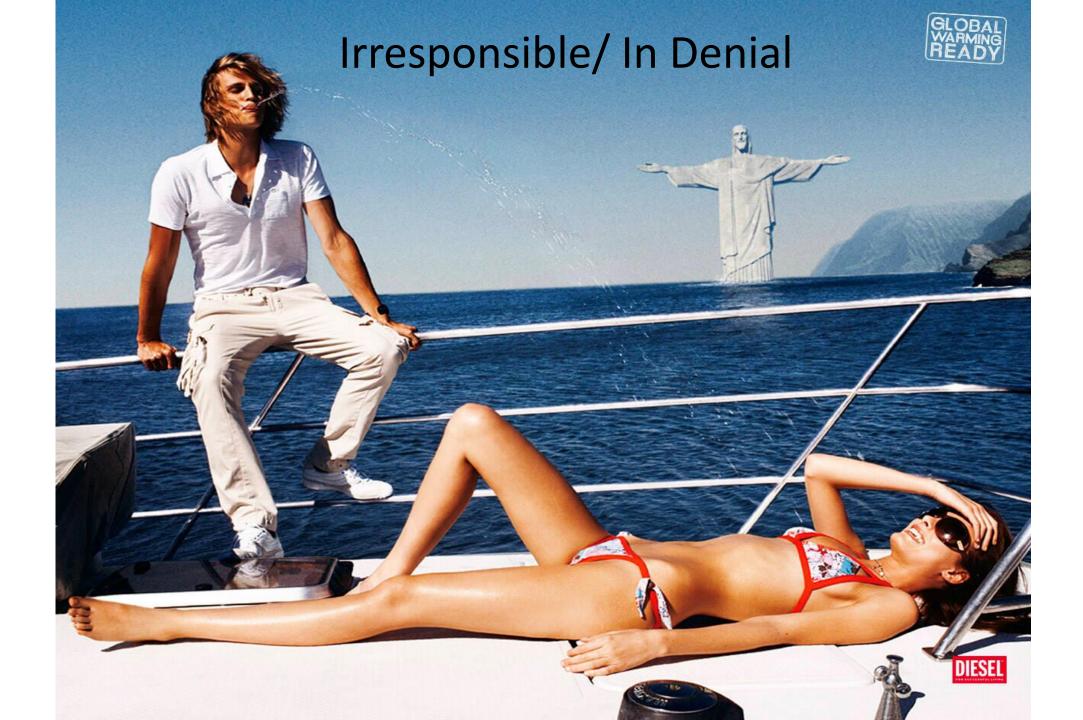






Overconfidence / In Denial





Paralyzed by anxiety and fear



We are bad at foresight

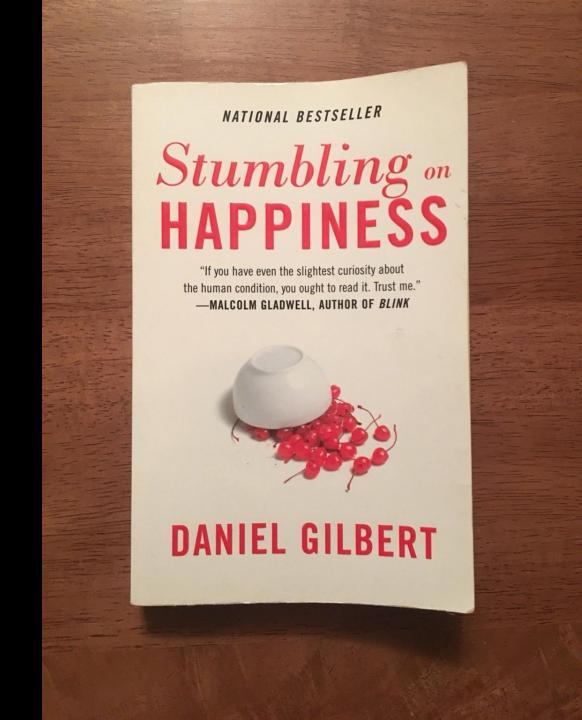
But it's [mostly] not our fault

We are neurologically biased toward the past and present (also linearity, consistency, and proximity)

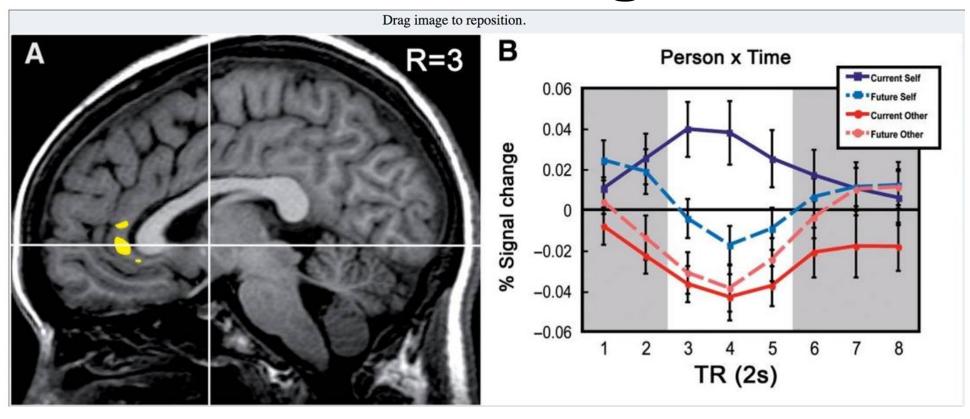


"The reality of the moment is so palpable and powerful that it holds imagination in a tight orbit from which it never fully escapes."

— Daniel M. Gilbert, Stumbling on Happiness



Our future self feels like a stranger



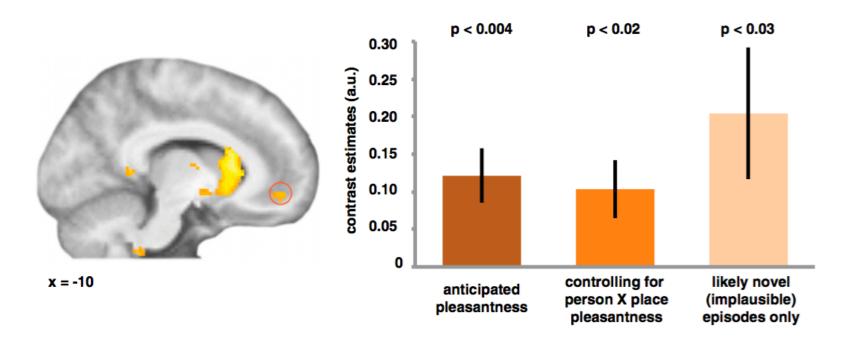
Ventromedial prefrontal cortex supports affective future simulation by integrating distributed knowledge

Roland G. Benoit^{a,b,1}, Karl K. Szpunar^{a,b}, and Daniel L. Schacter^{a,b,1}

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Contributed by Daniel L. Schacter, October 7, 2014 (sent for review August 22, 2014; reviewed by Arnaud D'Argembeau and Jonathan Smallwood)

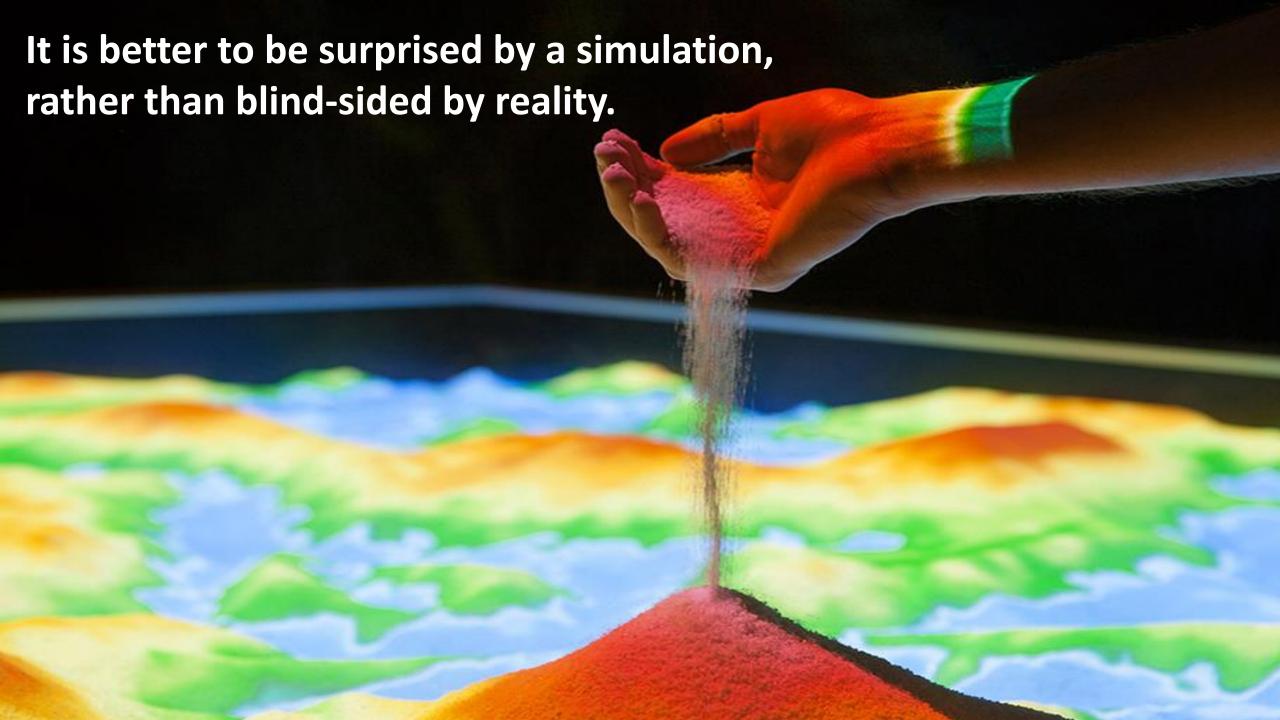
vmPFC and the emergent affective quality of simulated episodes parametric modulation: anticipated pleasantness



"by encoding imagined scenarios into long-term memory, we can use our prior simulations at later time points so that they can substitute for real experiences."

--Benoit, Szpunar, and Schacter







Specificity is the spice of imagination

Take one minute....close your eyes

The year is 2033, you are at your "office" or "workstation."

- 1. Where is it located?
- 2. How are you positioned? What are you wearing? What are you looking at?
- 3. What sensations or emotions are you feeling?
- 4. What is in the room?
- 5. What is something IN your office today, that is NOT there in 2033?
- 6. What is something that is NOT in your office today, that IS there in 2033?



PSYCHOLOGY

How Mental Time Travel Can Make Us Better People

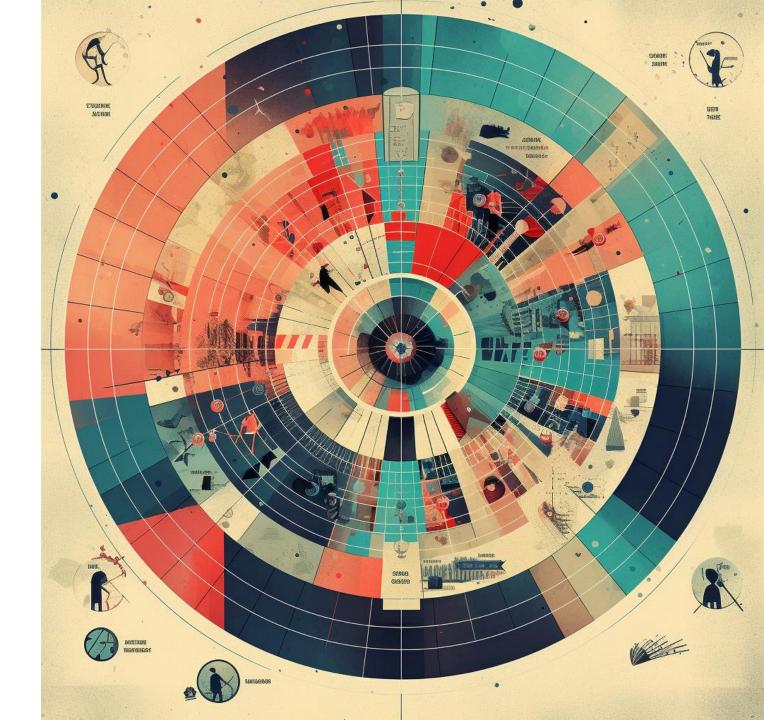
Kindness lives in the future-present.

BY KATHERINE HARMON COURAGE

December 23, 2022



Part 2: Organizational foresight







Technological Forecasting and Social Change

Technological Forecasting Social Change

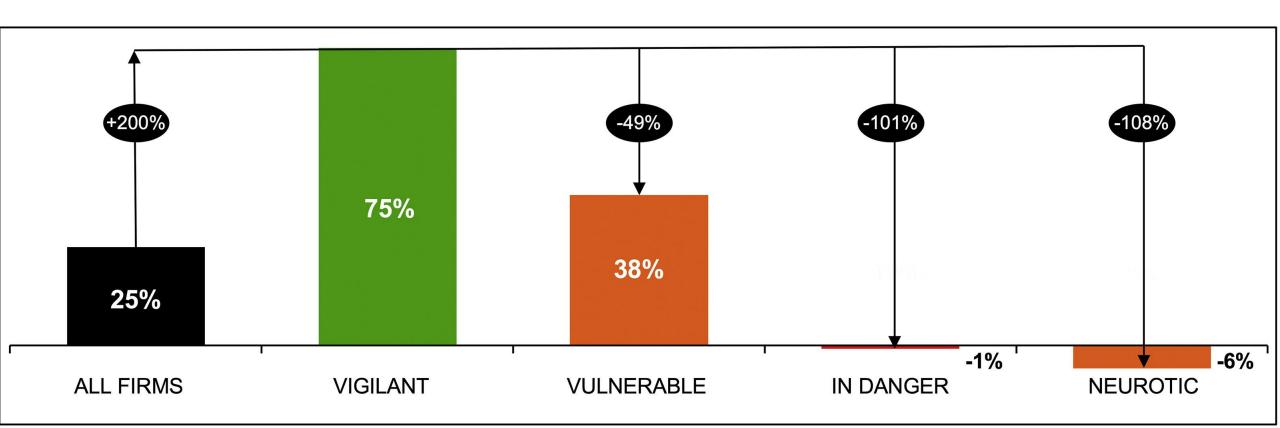
Volume 129, April 2018, Pages 105-116

Corporate foresight and its impact on firm performance: A longitudinal analysis

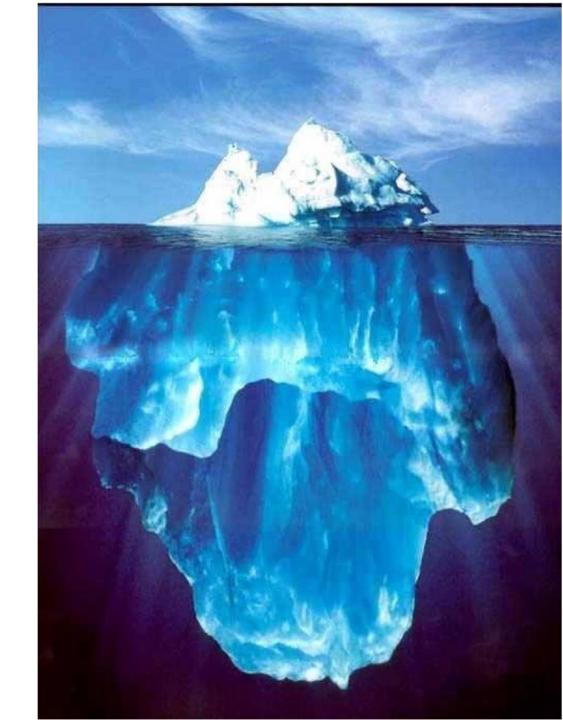
Highlights

- We developed a model for assessing the future preparedness (FP) of a firm
- We match FP data from 2008 and performance in 2015
- Future-prepared firms outperformed the average by a 33% higher profitability
- Future-prepared firms outperform the average by a 200% higher growth
- Firms with deficiencies face with a performance discount of 37% to 108%.

Next, we calculated the impact of future preparedness on market capitalization growth. <u>Fig. 11</u> shows that the average growth in our sample over the seven years (from 2008 to 2015) was 25%. The vigilant firms achieved over the same period on average a 75% growth in market capitalization, or 200% additional growth.



Looking Under the Surface: Causal Layered Analysis

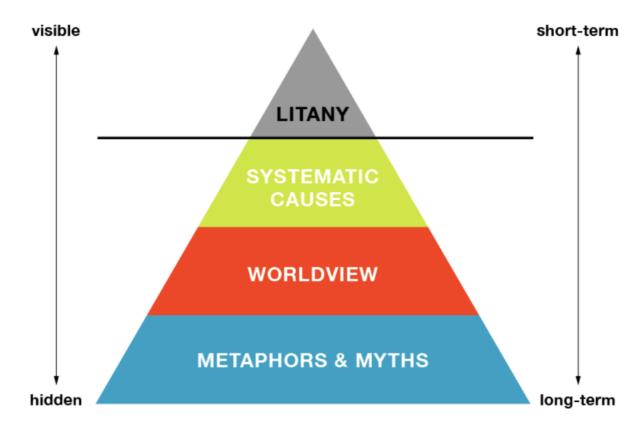


This method, pioneered by **Sohail Inayatullah**, breaks issues down into four layers:

<u>Litany</u>: the surface understanding of an issue, backed by data

Systemic Causes: social, economic, political structures and policies underlying the issue

Worldview: Deeper cultural assumptions and perspectives that enable structures and behaviors



Metaphors & Myths: The social narratives and imagery, acting at the level of collective consciousness, usually expressed through art and stories



CLA of Higher Education in the U.S.

Litany

- 19.4 million students
- \$1.76 trillion in debt (current & former students)
- 53.7% of adults have college degree

Systemic Causes:

- College degrees increase wealth potential and social mobility
- College is poorly funded by the government
- College is very expensive

Worldview

- Education is an individual and social good
- Better educated populations are more stable and more innovative.
- Education should be available to all
- Meritocracy

Myths/Metaphors/Stories

- Ivory Tower
- Animal House
- Climbing the Social Ladder
- Scientia potentia est
- The Titanic!

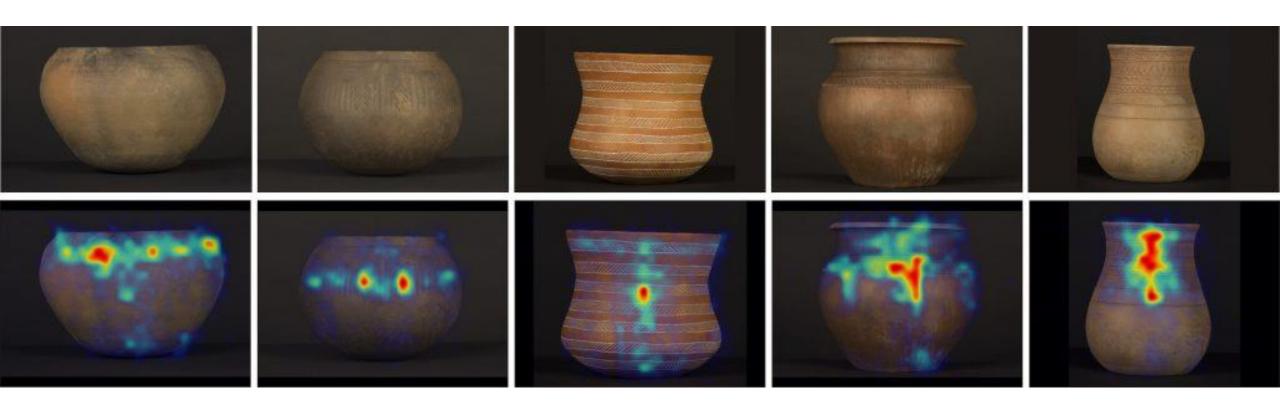
Your Turn (3 minutes)

- Think about your organization or industry
- What are some factual truths about your org?
- Why? What explains those facts?
- What is the dominant ideology or way of seeing the world of your org?
- What are some images, metaphors, stories that symbolize, represent, or evoke your org?



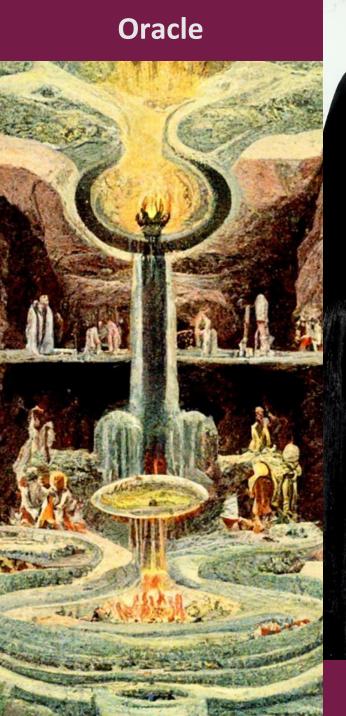
Part 3:
Civilizational Foresight:
Looking back at the present
from future worlds





"there is a very close interaction between cultural changes and brain plasticity,"

Felipe Criado-Boado et al. Coevolution of visual behaviour, the material world and social complexity, depicted by the eye-tracking of archaeological objects in humans, *Scientific Reports* (2019).





Changes

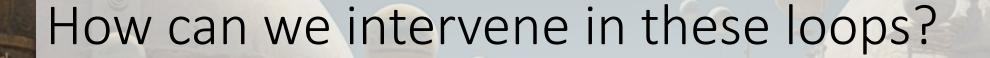




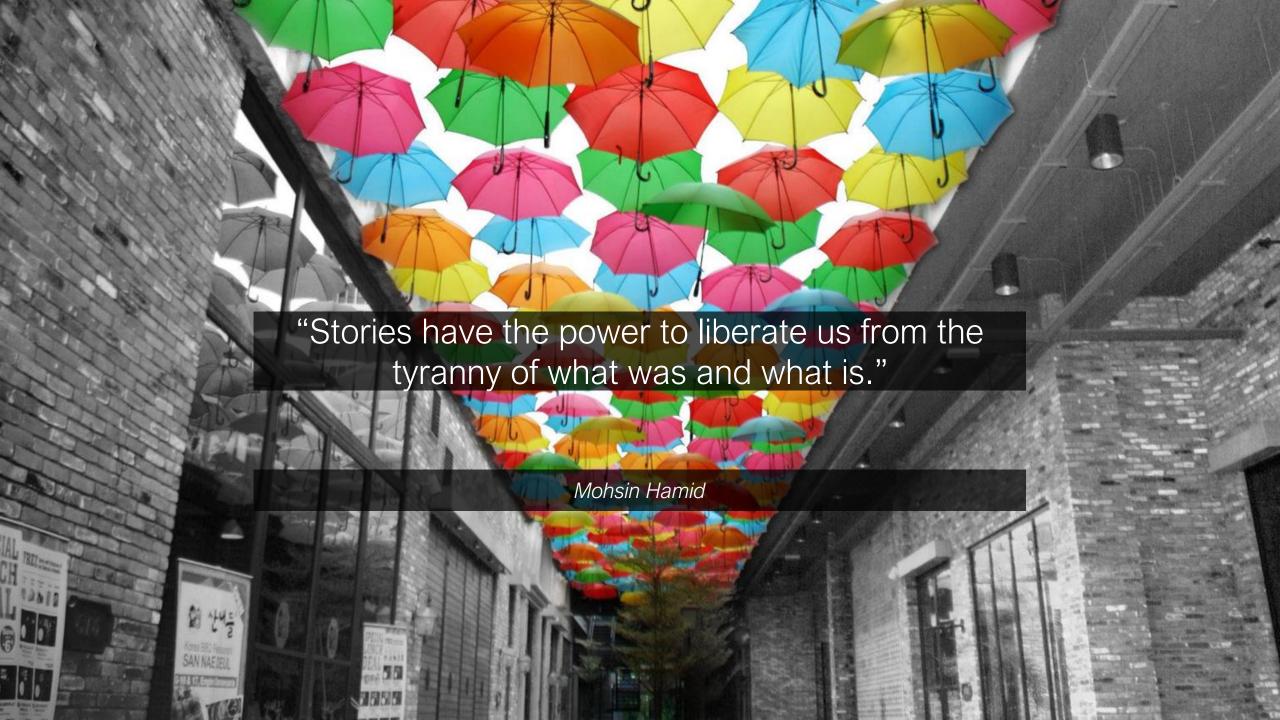
Wyrd

Khan!!!

Social foresight requires better understanding of the looping influence of mind, culture, & the world



- New technological innovations
- New political or social movements
- Persuasive new philosophies
- New businesses and new business models
- New cultural practices and behaviors
- New stories about who WE are, and where WE are going... (however you want to define WE)
- ALL INFORMED BY ETHICAL FORESIGHT





A new story or mythology to build a future world on?

- Think about the most powerful myths, metaphors, stories, or images about human existence (from any source—religion, politics, books, poetry, movies, music, etc).
- If you were building a future society you want to live in, what image would you hold as a possible foundation to build it on?

Mine: The Pale Blue Dot

YOU ARE HERE

What is your image or story?

Write it down or draw it

Thank you | Gracias